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# **Commercial Real Estate Awards**

March 10, 2016

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Keynote Speaker Brandon R. Birtcher CEO Goodman Birtcher North America



Keynote Speaker **Brooke Birtcher** Gustafson Vice President, Development Operations Goodman Birtcher North America















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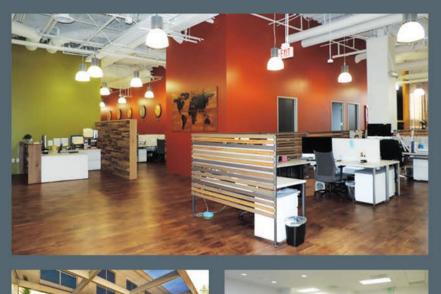


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Angela Kralovec

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Catherine Falco





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# The Power of CREW: An Orange County Business Organization with Deep Roots

Business leaders gather at the Pacific Club in Newport Beach. There are handshakes and cards exchanged, followed by an active discussion as the group interacts with an expert panel on sustainability and optimization of energy use in commercial real estate.

It's the first luncheon of the year for Commercial Real Estate Women - Orange County, an organization that provides members with a network to strengthen and extend business relationships and form valuable personal contacts.

The organization, which is a chapter of the larger, national CREW Network, celebrated its 25th Anniversary last year, and plans to continue to provide members with events and activities that strengthen and extend business relationships.

"CREW Network was established in 1989 as a support and networking tool for women in the male-dominated industry of commercial real estate," explains Francesca Braniger, a Vice President with Sunwest Bank and 2016 President of CREW-OC. "In Orange County, the strong group of women who founded our chapter saw the need for women in commercial real estate to connect on a local and national level."

Today, these connections are essential to the success of the organization, which continues to grow in membership.

"Twenty-five years after CREW-OC's inception, the number and role of women in the commercial real estate industry continues to grow," says Braniger. "Our chapter now includes approximately 170 members, and demonstrates strong growth each year."

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This growth mirrors that of the national CREW Network, which continues to post strong growth across more than 70 chapters in the U.S. and Canada.

The size and strength of the national network is a major boon to local members, according to Braniger, who notes that CREW-OC members have access to professionals throughout North America - a fact that can help members to strengthen their individual career growth.

"When CREW-OC began in 1990, people were unfamiliar with CREW as a larger organization," she says. "Today, our members are able to leverage these relationships in order to strengthen and extend business relationships and form valuable personal contacts."

To nurture these contacts, CREW-OC offers an extremely strong base of events, encompassing lunch programs, a summer charity party, and various member-only events throughout the year.

The organization also conceptualized and created Orange County's only commercial real estate awards program - the SPIRE Awards - a program that will take place at The Center Club in Costa Mesa on Thursday, March 10, 2016.

"As we plan our events, we want to ensure that our members continue to benefit from the unique networking and mentorship opportunities that our organization can deliver," says Braniger. "The women and men of CREW-OC are leaders in their companies, and in Orange County, and we will continue to support them as they advance in this industry."

For more information on Commercial Real Estate Women - Orange County (CREW-OC), visit www.crew-oc.org.

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From L to R: Jessica Hyman; Angela Kralovec, BlackRock; Courtney Parks, Lincoln Property Company; Suzanne Skov, Daspin & Aument, LLP



From L to R: Kim Bangs, AAA Property Services; Regina Carlini, Stream Realty Partners; Arian Maher, Vestar Property Management; Kristen Quinlan, Sanders & Wohrman; Becky Rodarte, Stream Realty Partners

## **CREW Mixer Pulls in More Than 100**

by Carrie Rossenfeld

**CREW-OC**'s annual mixer event at the **Fairmont Hotel** in Orange County provided networking opportunities for members and guests, explained the benefits of membership and introduced the chapter's 2016 board of directors. More than 100 **commercial real estate** professionals gathered to enjoy drinks and appetizers while learning more about the Orange County chapter of **Commercial Real Estate Women**, which specializes in providing its members with opportunities to strengthen and extend valuable business relationships.

"The primary purpose of this mixer is to provide networking opportunities for our members and guests," says **Francesca Braniger**, a VP with **Sunwest Bank** and the 2016 president of CREW-OC. "On a macro level, CREW has almost 10,000 members throughout North America, and nearly 200 of those members are here in Orange County. Locally, we have a strong group of men and women who work in every facet of real estate, and each member brings different to the table, which is a benefit to the entire organization."

In addition to Braniger, CREW-OC's 2016 board of directors includes:

- ► Karen Flanigan of Greenlaw Management Inc., president elect/national delegate
- ▶ Jennifer Bojorquez of Troutman Sanders LLP, secretary
- ► Kristen Croxton of Capital One, treasurer

- ▶ Josh Mons of Squar Milner, director of membership
- ▶ Eileen Doody of PM Realty Group and Karen Torres of Hoag Hospital, cochairs of programs
- ▶ Jenn Quader of Brower, Miller & Cole, director of public relations
- ▶ Diane Fiorelli of Langan Engineering & Environmental Services, director of sponsorship
- ▶ Angela Kralovec of BlackRock, immediate past president

"Our board of directors and committee leaders have so much in store for the coming year," Braniger says. "CREW-OC will offer more than seven industry-focused luncheons, a variety of networking events at exciting venues, as well as our annual SPIRE awards event." The SPIRE awards event will be held on March 10, 2016, and GlobeSt.com has reported on these awards throughout the nomination process.

"The camaraderie at CREW-OC is so unique, and it has been a powerful influence in my professional life," adds Braniger. "I encourage anyone who is interested in taking their career to the next level to get involved, join a committee and look for leadership opportunities."

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Caliber's team built out the office space to include display spaces that can showcase products like the PowerFLEX Eco swimwear made from upcycled ECONYL®.



A seating area invites staff to collaborate and informally talk without the constraints imposed by a conference table or lunchroom setting.

# Speedo's New Orange County Space

An innovative space to create pioneering products

Caliber

Construction, Inc.

It's only fitting that when a prolific swim and athletics product producer like Speedo decides to leave LA for an Orange County setting, they choose a space that allows them to create an office home as innovative as their products. Set in the Cypress' 600 acre business park, the 64,000 sq. ft. space shares the neighborhood with names like Mitsubishi and Siemens Medical Solutions. After securing the lease, it was time to cue a tenant

improvements team from Caliber who is known for leading tenant improvements in multiple Cypress spaces and for giving life to brand-showcasing spaces for active lifestyle brands like Vans. Caliber's team, led by on-site Project Supervisor Aaron Moss, was able to introduce value engineering ideas that kept the move-in date on schedule and put in the unique features that help make their contemporary space even more distinctive.

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refurbished Katella Avenue space started with features that gave space designers the freedom to call for workplace configurations suitable for every working style. If workplace design is at its best when end users can adjust the environment to their preferred work style and the space can be adaptable at various phases in the future, Speedo's new digs could be nearly perfect.

From kick-off, the industrial minimalist shell offered a raised access floor throughout. While raised flooring has been traditionally more common to IT data centers because it offers space for cables and mechanical systems as well as underfloor cooling, a raised floor throughout provides a service pathway for HVAC ductwork and cables for voice and power to reside below the floor. This meant that lighting, furniture and wall systems placement didn't have to be driven by the usual infrastructure restrictions and the large ceiling void space typically reserved in conventional construction could be eliminated. Higher open ceilings means more daylighting can be harvested, underfloor ventilation makes workers more comfortable and the space can be changed quickly and economically when demands shift in the years to come.

Picture the collection of workstyle options the Caliber team brought to life: collaboration clusters, private isolation shells and vast gathering areas, including one outfitted with twin 20-foot video screens ready to stream video for large groups and office gatherings. There are now floor to ceiling glass enclosed offices (many on the 18,000 square foot mezzanine level), linked office pods clustered together, and roughly 2800 square feet of open space with cubicles and open areas. The bundled office pods sprinkled throughout resemble small individual sheds with three foot openings shuttable with 8 ft. x 10 ft. sliding barn doors. The translucent plastic and sheet metal paneled ceilings on each pod create a sound barrier while enabling light to be pulled in from the larger space.

"When we discovered a spec'd product produced in Europe would mean waiting 4-6 weeks to receive it, we got to work and found an equally refined product made here. This was another instance where applying creative approaches allowed us to ensure the client could stand firm with their move-in date without compromising the details and features that make their place their own. This kind of value engineering bridges the gap between a designer's vision and what it takes to make it happen in reality."

- Aaron Moss, Caliber Construction

#### Water Anyone?

Caliber's work continues onsite with the finalization of a 14 foot by 14 foot aboveground pool — visible from the double-

story glass encased entry — where they can both demonstrate and test their products.

## What will the Fastskin LZR Racer Bring to Rio?

While the corporate move may be complete, the results expected from 24 Speedo-sponsored athletes this summer at the Rio 2016 Olympic Games are an ongoing reminder that Speedo's aquatic innovations continue to stream forth.

For more information, contact Caliber Construction Inc. at 714.255.2700, 240 North Orange Avenue, Brea, CA 92821.





# **Real Estate Financial Reporting:**

## GAAP vs. Income Tax Basis Reporting—How to Choose the Best Method for Your Company

The majority of real estate companies have a choice on the method they use for financial reporting: Generally Accepted Accounting Principles "GAAP" or Income Tax Basis Reporting. While each has its advantage, it can be challenging to decipher the best method for each company. The best place to start is by evaluating their differences, which include the following:

#### Recognition of rental income:

► GAAP requires rental income to be recognized on a straight line basis over the life of the lease. Income Tax Basis reporting would align with the cash flows outlined in the lease agreement.

cause repercussions such as debt covenant violations.

Costs for reporting: It may save money to utilize the Income Tax Basis Reporting method, and only keep one set of books.

User Friendly: Which method will be easier for your investors to understand? While each method has its advantages, there is no "right" choice for reporting. Management should review the facts and circumstances of their particular situation and choose the best method for their situation.

## Depreciation method for property owned:

- ► GAAP requires a method such as straight line depreciation over the life of the asset.
- ▶ Income Tax Basis reporting would likely be accelerated and align with the deductions taken in the tax return.

#### Impairment evaluations:

- ▶ Under GAAP, real estate must be evaluated for impairment on a regular basis, and it is possible to have a large write down of the asset.
- ▶ Under Income Tax Basis reporting, the real estate asset will be carried at historical cost, less depreciation, with no write down for any fair value impairments.

Based on these differences, here are some key considerations that may better help you decide on a method of choice:

What does your lending agreement or partnership agreement require? When forming a new entity or drafting agreements, negotiate your preferred method of financial reporting.

What is your exit strategy? If the company may be rolled up into a public REIT in the future, a history of GAAP financial reporting will be required.

GAAP financial statements can be affected by market fluctuations, for things such as impairment charges, which may



Diane Wittenberg, CPA, is a partner with Haskell & White. She works with many real estate clients as well as other industries, providing audit and consulting services to both public and private companies. She can be reached at 949.450.6334 or

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#### **WOMEN IN CRE NOMINEES**



Susan Stoneburner, President Pacific Design Directions, Inc.



Lori Torres, Founder/CEO Parcel Pending



Laura Archuleta, President Jamboree Housing Corporation



Carol Springstead, President Springstead & Associates



Elisa Stipkovich, Consultant IHO



Adele Green, Senior Vice President/Field Specialist Bank of America



Donna Kelly, Vice President of Community Planning Lennar



Becky Sullivan,
Vice President, Development
& Construction
DJM Capital Partners, Inc.



Cheryl Osborn, President/Founder Casco Contractors



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#### **LEASING NOMINEES**



**Project: MicroVention Headquarters** Nominee(s): **Savills Studley** Jeff Cannon, Senior Managing Director



Project: Nobu at Lido Marina Village Nominee(s): **DJM Capital Partners, Inc.** Lindsay Parton, President Heather Hollister, Senior Vice President Retail Leasing Stenn Parton, Director of Leasing



**Project: Ricoh Electronics - 1123** Warner, Tustin Nominee(s): Cushman & Wakefield Jeff Chiate, Executive Director Rick Ellison, Executive Director



**Project: Goodwill Industries Lease,** NGKF

Nominee(s): Newmark Grubb Knight Frank

Justin Hodgdon, Senior Managing Director

Wesley Hunnicutt, Senior Managing Director

Matthew Moore, Senior Managing Director

Drew Netherton, Senior Managing Director

Joel Smith, Associate Director

Project: Wells Fargo N.A. Nominee(s): ORION Property Partners, Inc. Jay Carnahan, President Ali Hawthorne, Associate

Mark McAdams, Principal



**Project: Mazda North America Operations** Nominee(s): Cushman & Wakefield Chon Kantikovit, Senior Director Rick Kaplan, Vice Chairman Mazda USA

Rumi Walsh, Facilities & Administrative Manager



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Mark McAdams, Principal





**Project: Action Property Management** Nominee(s): **Corporate Realty Advisors** Jeff Tabor, CEO/President



**Project: Nations Direct Mortgage** Nominee(s): **Corporate Realty Advisors** Jeff Tabor, CEO/President

#### LEASING NOMINEES



Project: i-5 Publishing, LLC
Nominee(s):
ORION Property Partners, Inc.
Jay Carnahan, Managing Partner
Ali Hawthorne, Associate
Mark McAdams, Principal



Project: Bankruptcy Management Solutions Corporate Realty Advisors Jeff Tabor, CEO/President



Project: LBA RV Company I LLC 5
Polaris Way, Aliso Viejo
Nominee(s):
CBRE

Carol Trapani, 1st Vice President
Allison Schneider, Vice President
Rachel Pourcho, Client Services
Specialist
Jake Stickel, Senior Vice President
Kevin Calihan, Senior Vice President

President
Alex Hayden, Executive Vice President
Travis Boyd, Executive Vice President

Rick Sherburne, Executive Vice

Project: Quality Systems Inc.

**Lakeshore Towers** 

Nominee(s):

**CBRE** 



Project: Western Growers
Association
Nominee(s):
Newmark Grubb Knight Frank
Gary Allen, Senior Managing Director
Western Growers
Tom Nassif, President/CEO



Project: Village at La Floresta
Nominee(s):
CBRE
Barclay Harty, 1st Vice President



Project: IXI Technologies
Nominee(s):
Hughes Marino, Inc.
Jeff Shepard, Senior Vice President
JP Roach, Vice President



Project: Hyundai Capital America Nominee(s): Cushman & Wakefield Don Yahn, Senior Director

# unparalleled

ən.perə.leld / adjective

#### 1. having no parallel or equal

synonyms: exceptional, unique, without parallel, unequaled, unprecedented, without equal, unrivaled, second-to-none, unsurpassed, incomparable





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Loan: Quintana Office Complex, Irvine, CA

Nominee(s):

New York Life Real Estate Investors
Kirk Kniss, Senior Director

John Lippmann, Senior Director

Hines

Ray Lawler, Managing Director Drew Huffmann, Associate

**HFF**Kevin MacKenzie, Senior Managing

Director Lee Redmond, Real Estate Analyst



Loan: Burnham San Clemente Nominee(s):

Bank of America Merrill Lynch

Dean Parsons, Senior Vice President Shane Kunimura, Client Manager Teresa (Teri) H. Brown, Senior Vice President

Paul S. Kim, Vice President
Mary Shiratori, Assistant Vice President
Kathleen A. Medeiros, Vice President
Margarita L. Flores, Vice President



Loan: Sares Regis Vireo at Park Place Nominee(s):

Bank of America Merrill Lynch Shane Kunimura, Senior Vice

President
Annie Pedron, Senior Vice President
Paul S. Kim, Vice President
Marilyn R. Smith, Vice President
Margarita L. Flores, Vice President



Loan: Lincoln Ave Apartments Nominee(s):

**Bank of America Merrill Lynch** 

Maria Joyce, Senior Vice President Stephanie Oliveras, Senior Vice President

Ileana Elmasyan, Assistant Vice President

Eva Salcedo, Vice President Casey M. Carpenter, Vice President

Loan: Bella Terra Nominee(s):

Prudential Real Estate Investors Nevena Vujic, Vice President



Loan: Sendero
Marketplace Loan
Nominee(s):
MUFG Union Bank
Brian Brown, Vice President







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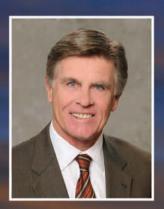
### TOP PRODUCER



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Gary Allen



Robert Griffith



Justin Hodgdon



Garth Hogan



Doug Mathews



Jack McNutt



Matt Moore



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Scott Read



John Scruggs



Steve Sprenger

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For further information, please contact: **Greg May, Executive Vice President, Regional Managing Director** 4675 MacArthur Court, Suite 1600, Newport Beach, CA 92660 • 949.680.2000

#### **NEW CONSTRUCTION NOMINEES**



Project: Mount of Olives Children's Ministry Building Nominee(s): Mount of Olives Church Dave Scott, Manager Erickson Hall Construction, Inc. Jim Fisher, Project Manager



Project: Crean Lutheran High School Athletic Complex Nominee(s): Crean Lutheran High School Brian Underwood, Executive Director Terrain Integration, Inc.

Stephanie Shermoen, President/ Landscape Architect **Mark Bogh Contractor** Mark Bogh, President



Project: Courtyard Anaheim Theme Park Entrance Nominee(s): R.D. Olson Construction Joseph Cervantes, Senior Vice

Joseph Cervantes, Senior Vice President of Operations Steve Toal, Project Manager Brian Knight, Project Engineer



Project: Apex Laguna Niguel Nominee(s): Mill Creek Residential Samuel Simone, Senior Managing Director



Project: Centerpointe Apartment Homes Nominee(s): Irvine Company Apartment Communities JD Shafer, Senior Director,

Community Management



Project: Boardwalk by Windsor Nominee(s): TCA Architects Melissa Logan, Director of Marketing



Project: Outlets at San Clemente Nominee(s): Craig Realty Group Steve Craig, CEO



Project: Pacific City
Nominee(s):
DJM Capital Partners, Inc.
Becky Sullivan, Vice President,
Construction & Development



#### **NEW CONSTRUCTION NOMINEES**



**Project: 200 Spectrum Center Drive** 

Nominee(s): Irvine Company

Roger DeWames, Vice President, Development

Churchil Bunn, Director Development

Tim Carey, Vice President Project/Construction Management

Jeffrey Shaw, Senior Director Leasing

Holly McManus, Vice President Operations Kandy DeYoung, Director, Operations Ashley Trexler, Manager, Operations

Rick Christensen, Senior Chief Engineer

Jeff Perkins, Chief Engineer Jason Knudson, Senior Director/Project Manager

**BCM Consulting** 

David Byrd, Principal

Pei Cobb Freed

Michael Bischoff, AIA, LEED Architect

Michael Lyon, Architect

**LPA Architects** 

Denise Mendelssohn, Architect/Project Manager

**Hathaway Dinwiddie** 

John Cowles, Vice President

Eric Matthews, Superintendent Jose Iniguez, Senior Project Manager

**Burton Landscape Architecture Studio** 

Bill Burton, President

Roger Wilcox, Project Manager

Matthew MacLeod, Superintendent

**Project: Marina Park** Nominee(s): **KPRS Construction** Services, Inc. Bob Berenguer,

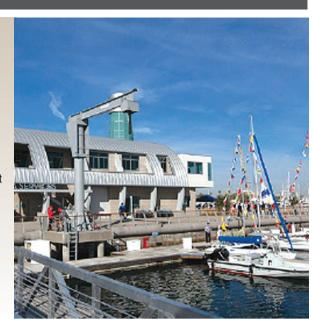
Senior Project Manager

City of Newport Beach Dave Webb, Public Works Director

Rabben Herman Design

Dan Herman, Principal Tom Jewell, Lead Architect

Bundy-Finkel Architects Timothy Bundy, Principal Richard Finkel, Principal Mike Weyrich, Lead Architect



Project: The Patio Café at Airport Tower Nominee(s):

The Muller Company

Meghan Froeberg, Property Manager Jenny Blanchart, Director of Property Management

Sue Donahugh, Director of Tenant & Capital Improvements

Jim Bannan, Director of Leasing & Marketing

Rich Fragapane, Vice President Development & Construction

K2 General Contractors, Inc. Kris Thordarson, President

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David Jacobson, Executive Vice President/Project Director





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Thank you, Bixby Land Company.

Thank you, CREW.

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#### TENANT IMPROVEMENT NOMINEES



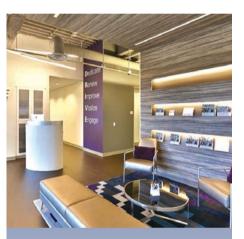
Project: MemorialCare Health System Nominee(s): MemorialCare Health System Tammie McMann Brailsford, **Chief Operating Officer** 



**Project: Ola Mexican Kitchen** Nominee(s): Ola Mexican Kitchen Anthony Andrews, Owner



**Project: Asics North American** Headquarters Nominee(s): **Dennis Potts Project Management** Dennis Potts, President



Project: DRIVE Wellness Center at Western Digital Nominee(s): Coastal Pacific Construction, Inc. Gary Mason, CEO/President Kevin Eddy, Director of Project Management



**Project: Too Faced Cosmetics at gen2** Nominee(s): Bixby Land Company Gensler

Kim Graham, Principal, Managing

Kirstie Acevedo, Senior Associate **DBaC** 

John Curci, President

**Too Faced Cosmetics** Jerrod Blandino, Co-Founder/Creative

Jeremy Johnson, Co-Founder/CEO



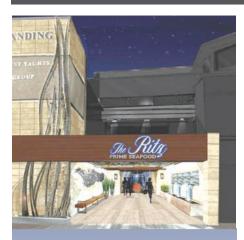
**Project: Fiat Chrysler Automobiles** Nominee(s): Ted Heisler, Principal, Interior Architecture and Design **Fiat Chrysler Automobiles** Jeff Eschenbach, Director -

California BC **CBRE** 

Craig Pierson, Senior Project Manager Anya Ostry, Broker

Servco Builders Chris Webb, President **American Interiors** Chris Froling, Furniture Vendor

#### TENANT IMPROVEMENT NOMINEES

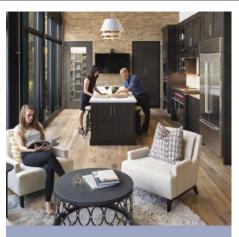


Project: Ritz Prime Seafood Nominee(s): Grill Concepts Mike Weinstock, Founder



Project: Cox Castle Park Place Office Nominee(s): Cox Castle Nicholson, LLP Dave Wensley, Partner Turelk, Inc. Michael, Paselk, Executive

Michael, Paselk, Executive Vice President Source Creative Office Interiors Mike Manser, President

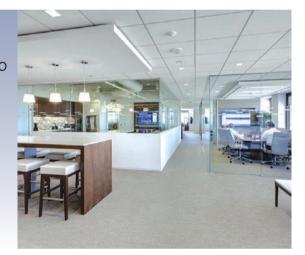


Project: Brookfield Residential
Nominee(s):
Gensler
Sandi Warneke, Principal
Dianne Dodge, Project Manager
MinhHa Nguyen, Job Captain
Hannah Zalusky, Designer
Brookfield Residential



Project: Opus Bank, "Bank of the Future"
Nominee(s):
Gensler
James Young, Design Director
Lindsay Green, Project Manager
Alison Wineland, Interior Designer
Opus Bank
Mark Gordon, Senior Vice President
Turelk, Inc.
Mike Paselk, President

Project: KBS Realty
Nominee(s):
Casco Contractors
Cheryl Osborn, President/CEO
Tim Imber, Director of
Construction

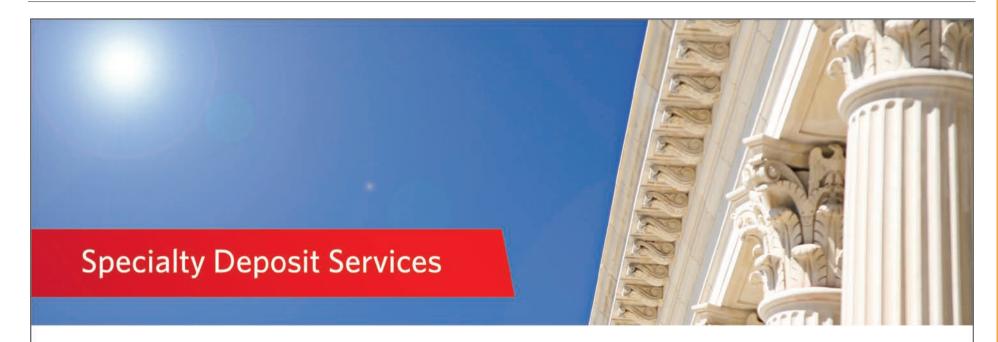


Project: MemorialCare Medical
Foundation
Nominee(s):
KPRS Construction Services, Inc.
Peter Livermore, Senior Project Manager
LPA, Inc.
Maria Louie, Senior Project Manager

Adrian Foley, Chief Operating Officer

Amy Dicosola, Design Coordinator Brenda O'Bryan, Interior Designer **MemorialCare Medical Foundation** Jim Kobiashi, Project Manager John Somers, Construction Coordinator





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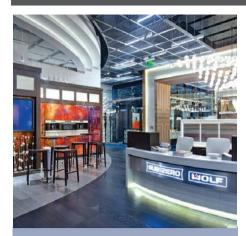
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#### **TENANT IMPROVEMENT NOMINEES**



Project: Sub-Zero / Wolf Showroom Nominee(s): Driver SPG Karl Kreutziger, President Zingg Design Mark Zingg, President/CEO



Project: Mark IV Capital
Nominee(s):
H. Hendy Associates
Todd Shumaker, Senior Designer
Mark IV
Paul Cate, CEO/President
Driver SPG
Michael Harness, Senior Project



Project: IXI Technology Nominee(s): Trendzitions Chris Tooker, President/CEO



Project: Hueston Hennigan LLP Nominee(s): SAA

Steven Drucker, Design Principal

Project: Tony Pepperoni Nominee(s): Marquis Construction, Inc. David James, Director of Construction

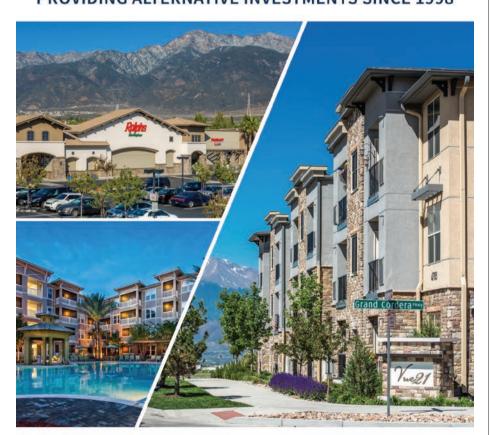


Manager

Project: Lennar Multifamily
Communities
Nominee(s):
Pacific Tusk Builders
David Goldberg, Project
Manager/President
Transwestern
Travis Slunaker, Construction Manager
Penny Boeck, Portfolio Manager
CDL Associates, Inc.
Carolyn Doyle, President
Gensler
Matt Gammel, Senior Associate
Lennar Multifamily
Gary Pugh, Design Manager



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#### PHILANTHROPY NOMINEES



Nominee(s):
Sean Chaffins, Vice President
Banc of California
Philanthropic Involvement:
Boys & Girls Club of Fullerton
Fullerton Rotary
Fullerton Cares Autism Foundation
Tustin Public School Foundation
Big Brothers & Big Sisters Foundation



Nominee(s):
Chip Williams, Principal
Gensler
Philanthropic Involvement:
Leukemia & Lymphoma Society
(LLS) Board Member
Seabreeze Church, Youth Ministry



Nominee(s):
Jason Rich,
Vice President
Snyder Langston
Philanthropic
Involvement:
B.R.I.D.G.E.



Nominee(s):
Grant Freeman,
Principal
Freeman Realty
Company, Inc.
Philanthropic
Involvement:
American
Cancer Society



Nominee(s):
Chris Taylor,
Vice President
Division Leader
Southland
Industries
Philanthropic
Involvement:
CHOC
American Heart
Association



Nominee(s):
Adele Green, Senior Vice President,
Small Business Banking
Bank of America
Philanthropic Involvement:
Project Access
SCORE

SCORE
Community service at CHOC with
Blu, her licensed therapy dog
LEAD (Leadership, Education,
Advocacy and Development)



Nominee(s):
Mark and Jan Hilbert, Owner/
President
Hilbert Properties
Philanthropic Involvement:
Chapman University



Nominee(s):
The PIMCO Foundation
Douglas Hodge, CEO/President
Philanthropic Involvement:
Share the Harvest Event in
Newport Beach
Emerging Enterprise Program (EEP)
"Global Week of Volunteering"



Presbyterian - Real Estate,
Facilities, Construction, and
Operations (REFCO)

Karen Torres, Director, Real Estate
Gwyn Parry, M.D., Director
Community Health and Community
Benefit Program
Robert Braithwaite, President/CEO
Philanthropic Involvement:
Providence Speech and Hearing
Center
Linda Smith, CEO



#### **BUILDING RENOVATIONS NOMINEES**

Project: 2020 Main Building Renovation

Nominee(s):

Pacific Design Directions, Inc.
Susan Stoneburner, President
Matt Agle, Division Manager Glenn Pillsbury, Superintendent Cushman & Wakefield

Scott Sheridan, Senior Project Director

**Gensler & Associates** Steve Butler, Associate



**Project: Festival of Arts** Nominee(s):

KPRS Construction Services, Inc.

Vince Bakulich, Senior Project Manager Doug Hood, Superintendent

Adam Moler, Project Engineer
Festival of Arts

Fred Sattler, Board President **Bauer Architects** 

Jay Bauer, Principal Greg Tate, Project Architect



**Project: The VineOC** Nominee(s):

**Irvine Company** Tom Greubel, Regional Vice President, Leasing

Jeff Shaw, Senior Director, Leasing John Koga, Vice President, Planning & Design

Imelda Delherra, Senior Director, Construction

Lauren Kelly, Senior Vice President, Marketing, Office Properties Kristin Jenkin, Director, Interior Architecture

Jessica Tracy, Manager, Construction Rossi Coyle, Senior Manager, Operations

Mike Major, Vice President, Landscape Architecture



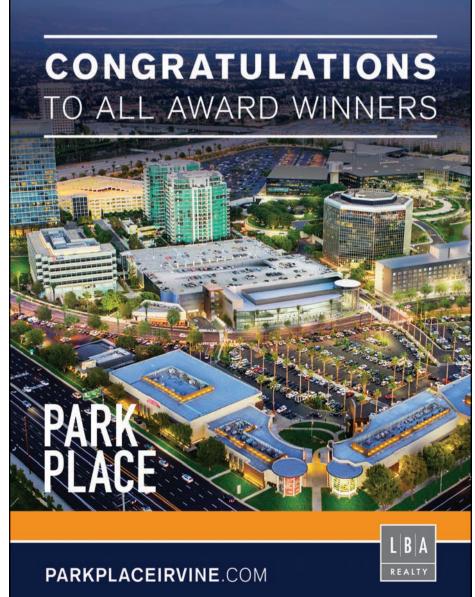


Project: Avalon Nominee(s): Bixby Land Company



Rick Shlemmer, Principal





#### **BUILDING RENOVATIONS NOMINEES**

#### **Project: Harbor Distributing** Nominee(s): Gensler

James Young, Design Director Anne Bretana, Project Manager Mark McManus, Associate Jaimelynn Shah, Senior Associate

**Harbor Distributing** 

Tommy Reyes, President **ARCO National Construction** Company, Inc.

Tom Strickland, President



#### **Project: Confidential Technology**

Nominee(s):

**Confidential Technology Firm** Jerry Kingkade, Vice President of Sales

#### Gensler

Dianne Dodge, Senior Associate David Loyola, Principal

**Howard Building Corporation** Pete Cali, Project Superintendent

**CBRE** 

Travis Boyd, Executive Vice President

**LBA** 

Eric Brown, Director of Leasing & Development





**Project: Smart Circle** International Nominee(s): SAA

Rick Shlemmer, Principal



Project: 33.7 North Nominee(s): **Bixby Land Company** 



**Project: The Michelle Building** Nominee(s):

**Kelemen Caamano Investments** Tibor Kelemenm President



**Project: Newport Gateway** Revitalization

Nominee(s): The Irvine Company

Kristin Jenkin, Director of Interior Architecture

Gensler

Paul Morford, Associate

Whiting-Turner Jeff Chang

**Systems Source** Brooke Deutz



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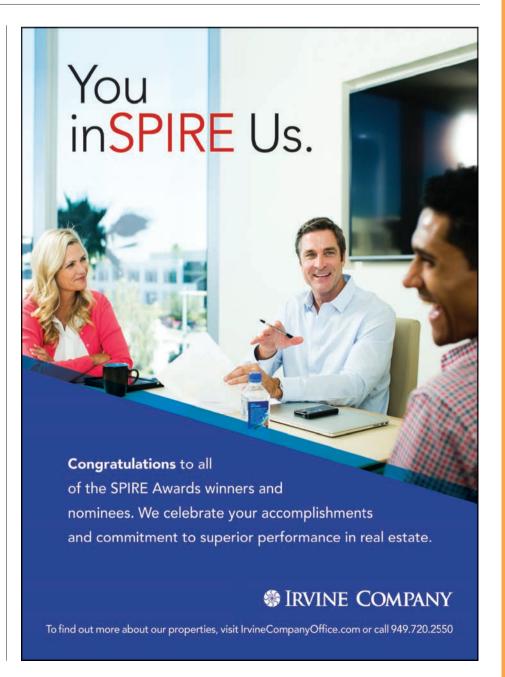
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#### **SALES NOMINEES**



Project: MetroCenter at South Coast Nominee(s): McCarthy Cook Tom McCarthy, Principal Ed Cook, Principal





Project: Santa Ana Apartment Portfolio Nominee(s): Sperry Van Ness/M.J.M. And Associates, Inc.

Mark Mimms, Managing Director



Project: Imperial Distribution Center Nominee(s): Cushman & Wakefield Jeff Chiate, Executive Director Rick Ellison, Executive Director



Project: 3800-3810 E. Coast Hwy, Corona Del Mar Nominee(s): Newmark Grubb Knight Frank Ian Brown, Managing Director



Nominee(s):
Colliers International
Clyde Stauff, Senior Executive Vice
President
Bret Hardy, Managing Director
Chaparral Land Company
Graham Weiss, Principal







Beach
Nominee(s):
Cushman & Wakefield
Jeff Chiate, Executive Director
Rick Ellison, Executive Director
Randy Ellison, Associate Director
Kyle McGillen, Associate

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Project: Parker - Summit VII 35 Enterprise, Aliso Viejo Nominee(s): CBRE Carol Trapani, 1st Vice President

Carol Trapani, 1st Vice President
Allison Schneider, Vice President
Ted Snell, Senior Vice President
Jake Stickel, Senior Vice President
Eric Snell, Associate
Linda McCord, Client Services
Specialist



Project: CF II Buena Park Mall LLC Nominee(s): CBRE

Phil Voorhees, Senior Vice President Kirk Brummer, Director Preston Fetrow, Senior Vice President Todd Goodman, Executive Vice President

John Read, 1st Vice President Matthew Burson, Finance Director Megan Wood, 1st Vice President Walter Pagel, Sr. Vice President Daniel Samulski, Senior Vice President

Project: Burnham-Ward Properties LLC Nominee(s): Burnham USA Scott Burnham, CEO



#### **SALES NOMINEES**



Project: AT&T Anaheim Campus Nominee(s): Cushman & Wakefield Jeff Chiate, Executive Director Rick Ellison, Executive Director

Randy Ellison, Associate Director

Project: HFF Orange County
Office Investment Sales Foothill
Plaza

Nominee(s):

Ryan Gallagher, Senior Managing
Director

Mike McCann, Managing Director Derreck Barker, Associate Director





Project: GP's Landing Nominee(s): Khoshbin Company, Inc. Manny Khoshbin, Principal



Project: HFF Orange County Office Investment Sales - 1301 Dove Nominee(s):

Ryan Gallagher, Senior Managing Director

Mike McCann, Managing Director Derreck Barker, Associate Director



Project: HFF Orange County Office Investment Sales - Quintana Nominee(s):

Ryan Gallagher, Senior Managing Director

Mike McCann, Managing Director Derreck Barker, Associate Director



Project: HFF Orange County Office Investment Sales - 5000 Birch Nominee(s):

Ryan Gallagher, Senior Managing Director Mike McCann, Managing Director

Derreck Barker, Associate Director



Project: HFF Orange County Office Investment Sales - 18201 Von Karman Nominee(s):

Ryan Gallagher, Senior Managing Director Mike McCann, Managing Director

Derreck Barker, Associate Director



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Date	Event	Location
March 10	CREW-OC SPIRE Awards	Center Club
April 19	Luncheon / Panel Discussion	Pacific Club
May 10	Luncheon / Panel Discussion	Pacific Club
June 16-17	2016 CREW Network Spring Leadership Summit	Detroit, MI
July 19	Luncheon / Panel Discussion	Pacific Club
August	Annual Summer Party	TBA
September 20	Luncheon / Panel Discussion	Pacific Club
October 19	2016 CREW Network Fall Leadership Summit - prior to convention	New York, NY
October 19-22	2016 CREW Network Convention & Marketplace	New York, NY
October	Annual Mixer	TBA
November 8	Luncheon / Panel Discussion	Pacific Club

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